Broad River Water Authority Spindale, North Carolina



FINANCIAL STATEMENTS

For the Year Ended June 30, 2011

Broad River Water Authority

Spindale, North Carolina

BOARD MEMBERS

Sally Lesher - Chairman Jim Goode - Vice-Chairman Rob Bole – Treasurer Maria Hunnicutt – Secretary/Manager

> Don Baynard Tommy Blanton Mickey Bland Susan Crowe Tommy Hardin

Broad River Water Authority

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BURLESON & EARLEY, P.A.

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Broad River Water Authority Spindale, North Carolina

We have audited the accompanying statement of net assets of the Broad River Water Authority as of and for the year ended June 30, 2011, and the related statement of revenues, expenses and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Broad River Water Authority management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Broad River Water Authority as of June 30, 2011 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated October 10, 2011 on our consideration of the Broad River Water Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Management's Discussion and Analysis is not a required part of the basic financial statements but is supplementary information required by Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was performed for the purpose of forming an opinion on the financial statements that collectively comprise the basic financial statements of the Broad River Water Authority. The schedule of revenue and expenditures – budget to actual and the schedule of expenditures of state awards, as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and the State Single Audit Implementation Act, are presented for purposes of additional analysis and are not a required part of the financial statements. The accompanying schedule of revenue and expenditures – budget to actual and the schedule of expenditures of state awards have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Burleson & Earley, P.A. Certified Public Accountants October 10, 2011

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of Broad River Water Authority, we offer readers of the Authority's financial statements this narrative overview and analysis of the financial activities of the Authority for the fiscal year ended June 30, 2011. We encourage readers to read the information presented here in conjunction with the financial information contained in the various sections of this audit report.

FINANCIAL HIGHLIGHTS

- The assets of Broad River Water Authority exceeded its liabilities at the close of the fiscal year by \$9,434,739 (*net assets*).
- The Authority's total net assets increased by \$2,241,925, primarily due to increased operating revenues.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis are intended to serve as an introduction to the Authority's basic financial statements. The audited financial statements of the Authority consist of two components: 1) basic financial statements and 2) notes to the financial statements (see Figure 1). In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of Broad River Water Authority.

Required Components of Annual Financial Report

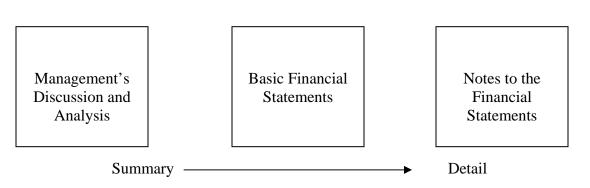


Figure 1

The Basic Financial Statements are prepared using the full accrual basis of accounting. They consist of 3 statements. The first is the Statement of Net Assets. Assets and liabilities are classified between current and long-term. This statement provides a summary of the Authority's investments in assets and obligations to creditors. Liquidity and financial flexibility can be evaluated using the information contained in this statement.

The next statement is the Statement of Revenues, Expenses, and Changes in Net Assets. This statement is used in evaluating whether the Authority has recovered all of its costs through revenues. Its information is used in determining credit worthiness.

The final required statement is the Statement of Cash Flows. This statement reports cash inflows and outflows in the following categories: operating, investing, and financing activities. Based on this data, the user can determine the sources of cash, and the change in cash.

The Notes to the Financial Statements provide more detail information and should be read in conjunction with the statements.

At June 30	<u>2011</u>	<u>2010</u>	<u>\$ Change</u>	<u>% Change</u>
Assets				
Current Assets	\$ 5,328,950	\$ 4,209,514	\$ 1,119,436	27%
Restricted Assets	332,784	5,549,697	(5,216,913)	-94%
Capital Assets	33,778,214	29,002,700	4,775,514	16%
Other Assets	 1,884,717	2,175,223	(290,506)	-13%
	\$ 41,324,665	\$ 40,937,134	\$ 387,531	-64%
Liabilities				
Current Liabilities	\$ 2,097,651	\$ 2,353,085	\$ (255,434)	-11%
Long-term Liabilities	29,792,275	31,391,234	(1,598,959)	-5%
Total Liabilities	 31,889,926	33,744,319	\$ (1,854,393)	-16%
Net Assets				
Invested in Capital Assets, Net of Related Debt	2,379,684	929,709	1,449,975	156%
Restricted for Debt Retirement	332,784	328,147	4,637	1%
Unrestricted	 6,722,271	5,934,959	787,312	13%
Total Net Assets	 9,434,739	7,192,815	2,241,924	171%
	\$ 41,324,665	\$ 40,937,134	\$ 387,531	155%

FINANCIAL POSITION SUMMARY

Net Assets may serve over time as a useful indicator of the Authority's financial position. The Authority's net assets exceeded liabilities by \$9,434,739 at June 30, 2011, a \$2,241,925 increase from June 30, 2010. One portion of net assets reflects the Authority's investment in capital assets (e.g. water distribution infrastructure, equipment and vehicles), less any related debt still outstanding that was issued to acquire those items. The Authority uses these capital assets to provide services to customers; consequently, these assets are not available for future spending. Although the Authority's investment in its capital assets is reported net of the outstanding related debt, the resources needed to repay that debt must be provided by the sources, since the capital assets cannot be used to liquidate these liabilities.

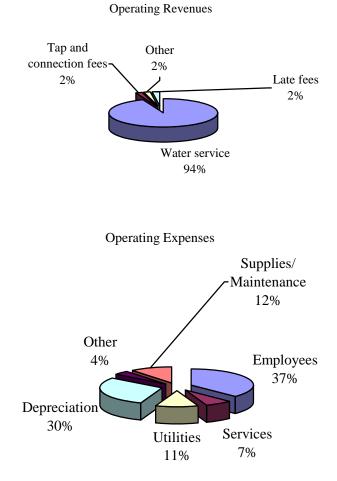
Several particular aspects of the Authority's financial operations positively influenced total net assets:

- Capital contributions of \$972,141 for the expansions to the Maple Creek/Flynn Road and Big Island/Holly Springs lines; and renovations for the water treatment plant.
- Increased revenues from the sale of water to Inman-Campobello Water District.

SUMMARY OF OPERATIONS AND	CHANGES IN NET ASSETS
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For the Fiscal Year Ended June 30	<u>2011</u>	<u>2010</u>	<u> \$ Change</u>	% Change
Operating Revenues	\$ 6,206,441	\$ 5,860,147	\$ 346,294	6%
Operating Expenses	 3,244,626	3,165,921	78,705	2%
Operating Income Before Nonoperating	 2,961,815	2,694,226	424,999	8%
Revenues and Expenses				
Nonoperating Revenues and Expenses, net	(1,692,031)	(1,587,800)	(104,231)	7%
Capital Contributions	972,141	237,425	734,716	309%
Increase in Net Assets	\$ 2,241,925	\$ 1,343,851	\$ 630,485	316%

The daily operations of the Authority are funded through the collection of water revenues. The customer base includes a mixture of single and multi-family residential, commercial, institutional, and industrial.



SUMMARY OF CASH FLOW ACTIVITIES

The following shows a summary of the major sources and uses of cash and cash equivalents. Cash equivalents are considered cash-on-hand, bank deposits and highly liquid investments with an original maturity of three months or less.

For the Fiscal Year Ended June 30	<u>2011</u>	<u>2010</u>	<u>\$ Change</u>	<u>% Change</u>
Cash Flows from Operating Activities	\$ 3,784,214	\$ 3,446,963	\$ 337,251	10%
Cash Flows from Capital and Related Financing Activities	(7,833,994)	2,120,720	(9,954,714)	-469%
Cash Flows from Investment Activities	5,884	14,185	(8,301)	-59%
Net Increase (Decrease) in Cash and Cash Equivalents	(4,043,897)	5,581,868	(9,625,764)	-518%
Cash and Cash Equivalents, beginning of year	8,584,919	3,003,052	5,581,867	186%
Cash and Cash Equivalents, end of year	\$ 4,541,022	\$ 8,584,919	\$ (4,043,897)	-432%

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

During fiscal year 2011, the Authority expended \$5.7 million on capital activities. This included approximately \$770,000 for line extensions, \$4.8 million for the water plant expansion and the balance for vehicles and equipment.

Acquisitions are funded using a variety of techniques, including State reimbursements, county grants, revenue bond issuances and operating revenues.

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Long-term Debt

As of June 30, 2011, the Authority had total debt outstanding of \$31,291,892.

	<u>2011</u>	<u>2010</u>
Water system revenue bonds	\$ 30,934,071	\$ 32,319,230
Add: unamortized premium	357,821	413,513
Net debt	\$ 31,291,892	\$ 32,732,743

SUMMARY OF OUTSTANDING DEBT

ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

Since the Authority's inception in December 2000, its major challenge has been to manage the impact of a transition in the customer base. For the 2001 calendar year, the "top ten" customers were all industrial based, with a heavy emphasis in the textile industry. These "top ten" customers accounted for over 50% of water consumption and nearly 40% of water sales revenue. However, due to national industrial trends and changes in trade laws, the water usage by the Authority's industrial customers dropped 90% in a 10-year period. This equated to a decrease of industrial sales in 2001 of \$1.28 million to sales in 2011 of \$361,000.

To mitigate the trend of industrial loss, the Authority initiated an aggressive program to expand waterlines to County residents and businesses in need of public water. Partnerships with the North Carolina Rural Economic Development Center, Rutherford County, and the Town of Ruth have generated over \$4.5 million in direct grants for waterline expansion over the last 10 years. These funds, along with over \$2.5 million of the Authority's funds, allowed for the construction of more than 75 miles of waterline, and the growth of our customer base by nearly 1,000 accounts (19% growth).

The Water Treatment Plant (WTP) was built in 1982 with a capacity of 8 million gallons per day (MGD). In 2000, the average production of the WTP was 5 MGD. In 2008, annual production dipped to an average of 2.74 MGD. Having excess capacity presented an opportunity for the Authority to partner with a major bulk resale customer. An agreement was reached in July 2008 for the Authority to sell bulk finished water to Inman-Campobello Water District (ICWD) through Polk County. ICWD is based in Spartanburg County, SC, with a primarily residential customer base of over 12,000 connections. Polk County, which neighbors Rutherford County, had no water customers at the time of the agreement, but planned to slowly build a system. The agreement allowed the Authority to sell a minimum of 2.0 MGD and a maximum of 4.0 MGD to Polk County/ ICWD for a period of 15 years. Water sales began December 31, 2008. Since that time, Polk County/ ICWD has purchased an average of 2.5 MGD, and generated total revenue of \$3.2 million.

The most effective and immediate means to increase revenue when consumption has decreased is the use of the rate structure and imposing rate increases. The Authority chose a rate-setting philosophy with a high minimum charge and reasonable declining block volume rates. This strategy seeks to provide a minimum revenue stream that is less subject to sudden volume changes resulting from an industry closing or weather patterns. While steady rate increases have been implemented by the Authority, the average water bill (assuming usage of 5,000 gallons) is currently \$43.45. This is comparable with other local utilities (Cleveland, Rutherford, and Polk Counties) which have "outside" rates for water customers. In addition, future rate increases can be determined and justified through a financial model

that was created for the Authority in 2007 and updated yearly. The model accounts for changes in revenues and expenses, capital improvement needs, reserve funds, and the ability to meet bond covenants.

The success of the Authority's growth, strategies, and partnerships are evident in the data below. The customer base has expanded, consumption/production has rebounded and revenues have diversified and greatly increased.

Type of Customer	Number of Accounts		(million	umption as of gals.)	Water Sales Revenue (\$ 000)	
Year	2002 (1)	FY 2011	2002	FY 2011	2002	FY 2011
Residential	4,956	5,766	282	292	\$ 1,677	\$ 2,782
Commercial/ Other	524	622	114	105	\$ 518	\$ 773
Industrial	39	33	871	86	\$ 1,433	\$ 362
Resale/ Bulk	1	2 (2)	283	1,253	\$ 407	\$ 1,834
Totals	5,521	6,423	1,550	1,737	\$ 4,036	\$ 5,751

TREND SHOWING REDUCED RELIANCE ON INDUSTRIAL CUSTOMERS AND INCREASED CONTRIBUTION OF RESALE/ BULK CUSTOMERS

⁽¹⁾ Calendar year 2002 is the first year of complete available data for BRWA. Duke Power maintained operations in calendar yr 2000.

⁽²⁾ Resale accounts: Grassy Pond Water Company represents 3,850 accounts, all residential/ commercial; and Polk/ ICWD represents 12,000 accounts, 95% residential/commercial.

With stable revenues and higher production requirements, the Authority has been able to increase their focus towards modernizing and replacing aging infrastructure. As mentioned, the Water Treatment Plant had been built in 1982 and had undergone no major rehabilitation since that time, other than a filter upgrade in 1998. Considering the Authority's growth for the future and the increased demands on water production related to the resale contract with Polk County/ ICWD, engineering analysis and design began in 2008 to develop a plan for modernizing the Authority's only water treatment facility. The goal of the modernization project was to allow the WTP to reliably produce 8 MGD and implement new process equipment that is hydraulically capable of handling flows up to 12 MGD which was the original intended design capacity of the WTP. This project was 95% completed in FY 2011 with a cost of \$7 million. Funds were secured through a \$1 million grant through the North Carolina Rural Economic Development Center and \$6 million revenue bond. The funds not spent in FY 2011 were related to the unused "contingency" portion of the project, and are being used to upgrade the lab/control room of the WTP. This is expected to be complete in March 2012.

REQUESTS FOR INFORMATION

This report is designed to provide an overview of the Authority's finances for those with an interest in this area. Questions concerning any of the information found in this report, or requests for additional information, should be directed to the Authority Manager, Broad River Water Authority, PO Box 37, Spindale, NC 28160.

BASIC FINANCIAL STATEMENTS

Broad River Water Authority Statement of Net Assets

At June 30		2011
Assets		
Current assets:		
Unrestricted assets:		
Cash and cash equivalents	\$	4,208,238
Customer accounts receivable - net		1,002,550
Other receivables - net		118,162
Total unrestricted assets		5,328,950
Restricted assets:		
Cash and cash equivalents		332,784
Total current assets		5,661,734
Noncurrent assets:		
Capital assets:		
Land and other non-depreciable assets		513,744
Capital assets, net of depreciation		33,264,470
Total capital assets		33,778,214
		00,770,211
Other assets:		
Other assets, net		1,884,717
Total noncurrent assets		35,662,931
		33,002,751
	\$	41,324,665
Liabilities and net assets		
Current liabilities:		
Payable from unrestricted assets:		
Current portion long term debt	\$	1,543,267
Accounts payable	·	311,140
Accrued salaries and related payables		19,428
Customer deposits and overpayments		106,513
Accrued interest		117,303
Total current liabilities		2,097,651
Noncurrent liabilities:		
Accrued vacation payable		43,650
Noncurrent portion long term debt		29,748,625
Total noncurrent liabilities		29,792,275
Net assets:		
Invested in capital assets, net of related debt		2,379,684
Restricted for debt retirement		332,784
Unrestricted		6,722,271
Total net assets		9,434,739
	\$	41,324,665

The accompanying notes are an integral part of these financial statements.

For the Fiscal Year Ended June 30	2011
Operating revenue:	
Water service	\$ 5,833,320
Tap and connection fees	118,675
Water testing fees	4,485
Late fees	140,059
Other operating	109,902
Total revenue	6,206,441
Operating expenses:	
Salaries and employee benefits	1,218,530
Professional services	69,981
Departmental supplies and expenses	351,395
Telephone	16,656
Travel and training	4,264
Repairs and maintenance	26,384
Vehicle maintenance	57,794
Licenses and franchise fees	6,878
Utilities	367,327
Contracted services	149,539
Depreciation	957,872
Other operating	18,006
Total expenses	3,244,626
Operating income	2,961,815
Nonoperating revenues (expenses):	
Investment earnings	5,884
Interest on bond indebtedness	(1,549,793)
Amortization of bond costs	(148,121)
Total nonoperating revenues (expenses)	(1,692,031)
Income before capital contributions	1,269,784
Capital contributions	972,141
Change in net assets	2,241,925
Total net assets, beginning of year Total net assets, end of year	7,192,814 \$ 9,434,739

Broad River Water Authority Statement of Revenues, Expenses and Changes in Fund Net Assets

The accompanying notes are an integral part of these financial statements.

Broad River Water Authority Statement of Cash Flows

For the Fiscal Year Ended June 30	2011
Cash flows from operating activities:	
Cash received from customers	\$ 6,020,970
Cash paid for goods and services	(1,023,991)
Cash paid to employees for services	(1,212,765)
Net cash provided by operating activities	3,784,214
Cash flows from capital and related financing activities:	
Acquisition and construction of capital assets	(6,188,547)
Capital contributions	1,209,566
Interest payments on debt maturities	(1,469,854)
Principal payments on debt maturities	(1,385,159)
Net cash used by capital and financing activities	(7,833,994)
Cash flows from investing activities:	
Interest on investments	5,884
Net decrease in cash and cash equivalents	(4,043,897)
Cash and cash equivalents, beginning of year	8,584,919
Cash and cash equivalents, end of year	\$ 4,541,022
Reconciliation of operating income to net cash	
provided by operating activities:	
Operating income	\$ 2,961,815
Adjustments to reconcile operating income to	
net cash provided by operating activities:	
Depreciation	957,872
Changes in assets and liabilities:	
(Increase) decrease in accounts receivable	(183,846)
Increase (decrease) in accounts payable	44,233
Increase (decrease) in customer deposits	(1,625)
Increase (decrease) in accrued salaries and related payable	5,765
Total adjustments	822,399
Net cash provided by operating activities	\$ 3,784,214

The accompanying notes are an integral part of these financial statements.

Broad River Water Authority Notes to Financial Statements For the Year Ended June 30, 2011

Note 1 - Summary of Significant Accounting Policies

The accounting policies of the Broad River Water Authority conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant accounting policies:

A. <u>Reporting Entity</u>

The Broad River Water Authority (Authority) is a public body and a body politic and corporate created under the authority of Chapter 162A-1 of the General Statutes of North Carolina. The Certificate of Incorporation for the Authority was issued by the Secretary of State on August 3, 1999, under the name of Spindale-Rutherfordton Water Authority. On April 20, 2000, a Certificate of Name Change was issued by the Secretary of State changing the name of the Authority to Broad River Water Authority.

The Authority was formed by resolution of the political subdivisions of the Town of Spindale and the Town of Rutherfordton. Subsequently, the County of Rutherford and the Town of Ruth joined the Authority pursuant to Certificates of Joinder issued by the Secretary of State on December 30, 1999, and March 10, 2000, respectively. The business and affairs of the corporation are managed by the members of the Authority who determine the policies and activities of the corporation within the confined of the stated purposes of the corporation as allowed and provided by Chapter 162A, Article I, of the North Carolina Statutes. The Authority consists of eight (8) members. The Town of Spindale, the Town of Rutherfordton, the Town of Ruth, and the County of Rutherford each appoint two (2) members of the Authority.

B. <u>Purpose</u>

The Authority was organized to acquire and operate water systems serving Rutherford County from Duke Energy Corporation.

C. <u>Basis of Presentation</u>

Fund financial statements provide information about the Authority's funds. Statements for the proprietary fund category are presented.

Proprietary Funds include the following fund type:

Enterprise Funds – Enterprise Funds account for those operations (a) that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through use charges; or (b) where the governing body has decided that the periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The Authority has one Enterprise Fund for water operations.

D. <u>Measurement of Focus and Basis of Accounting</u>

The proprietary fund financial statements are reported using the economic resources measurement focus. These statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non exchange transactions, in which the Authority gives (or receives) value without directly receiving (or giving) equal value in exchange, include capital contributions.

As permitted by U.S. generally accepted accounting principles, the Authority has elected to apply only applicable FASB Statements and Interpretations issued before November 30, 1989 that do not contradict GASB pronouncements in its accounting and reporting practices for its proprietary operations.

E. <u>Budgetary Data</u>

The Authority's budgets are adopted as required by the North Carolina General Statutes. An annual operating budget is adopted for the enterprise fund. All annual appropriations lapse at the fiscal-year end. Project ordinances are adopted for the Capital Improvements Fund. All budgets are prepared using the modified accrual basis of accounting. Expenditures may not legally exceed appropriations at the departmental level for all annually budgeted funds and at the object level for the multi-year funds. All amendments must be approved by the governing board. During the year, several amendments to the original budget were necessary, the effects of which were not material. The budget ordinance must be adopted by July 1 of the fiscal year or the governing board must adopt an interim budget that covers that time until the annual ordinance can be adopted.

F. <u>Estimates</u>

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

G. <u>Assets, Liabilities, and Fund Equity</u>

1. Deposits and Investments

All deposits of the Authority are made in board-designated official depositories and are secured as required by State law (G.S. 159-31). The Authority may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the Authority may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposits.

State law [G.S. 159-30 (c)] authorizes the Authority to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and bankers' acceptances; and the North Carolina Capital Management Trust (NCCMT).

The Authority's investments with a maturity of more than one year at acquisition and non-money market investments are reported at fair value as determined by quoted market prices. The securities of the NCCMT Cash Portfolio, a SEC-registered (2a7) money market mutual fund, are valued at fair value, which is the NCCMT's share price. The NCCMT Term Portfolio's securities are valued at fair value. Money market investments that have a remaining maturity at the time of purchase of one year or less are reported at amortized cost. Non-participating interest earnings and investment contracts are reported at cost.

2. <u>Cash and Cash Equivalents</u>

The Authority considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash and cash equivalents.

3. <u>Accounts Receivable</u>

The amounts shown on the balance sheet for receivables is net of an allowance for doubtful accounts. This amount is estimated by analyzing the accounts receivable aging and the percentage of receivables that were written off in previous years.

Unbilled revenue represents revenues that were earned in the year ended June 30, 2011, but not billed in that year.

Other receivables represent the sales tax refund due from the North Carolina Department of Revenue for the sales tax paid during the fiscal year ended June 30, 2011.

4. <u>Capital Assets</u>

The Authority's capital assets are recorded at original cost at the time of acquisition and depreciated over the useful lives, ranging from 5 - 100 years, on a straight line basis. When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the books. Any gain or loss on disposition is reflected in the earnings for the period.

5. <u>Other Assets</u>

The Authority's other assets are comprised of the bond issue costs related to the remaining outstanding balance of the original 2000 bond issue, the subsequent advanced refunding issue in 2005, the 2008 bond issue and the 2010 bond issue. Additionally, the amount of the deferred interest costs associated with the 2005 advanced refunding issue is a component of the other assets. The issue costs associated with the 2000 issue are being amortized over 71 months, the 2005 bond costs and the deferred interest are being amortized over 240 months and the 2008 and 2010 bond costs are being amortized over 180 months.

6. <u>Compensated Absences</u>

The Authority allows its full time employees to accumulate up to thirty days earned vacation and such leave is fully vested when earned. Accumulated earned vacation at June 30, 2011 was \$43,650. Accumulated vacation is accounted for on a LIFO basis, assuming that employees are taking leave time as it is earned. The current portion of the accumulated vacation pay is not considered to be material and therefore, no provision for this has been made in the accompanying financial statements.

Employees can accumulate an unlimited amount of sick leave. Sick leave may be used in the determination of length of service for retirement benefit purposes. Since the Authority has no obligation for accumulated sick leave until it is taken, no accrual for sick leave has been made.

7. <u>Net Assets</u>

Net assets in proprietary fund financial statements are classified as invested in capital assets, net of related debt; restricted; and unrestricted. Restricted net assets represent constraints on resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or imposed by law through state statute.

Note 2 - Detailed Notes on All Funds

A. <u>Assets</u>

1. <u>Deposits and Investments</u>

All of the Authority's deposits are either insured or collateralized by using the Pooling method. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State

Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Authority, These deposits are considered to be held by the Authority's agents in their names. The amount of the pledged collateral is based on an approved averaging method for noninterest bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Authority or escrow agent. Because of the inability to measure the exact amounts of collateral pledged for the Authority under the Pooling Method, the potential exists for under-collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The Authority does not have a deposit policy for custodial credit risk.

At June 30, 2011, the Authority's deposits had a carrying amount of \$4,390,392 and a bank balance of \$3,853,961. Of the bank balance, \$500,000 was covered by Federal Depository Insurance and \$3,353,961 was covered by collateral held under the Pooling Method.

At June 30, 2011, the Authority had \$149,590 invested with the North Carolina Capital Management Trust's Cash Portfolio which carried a credit rating of AAAm by Standard and Poor's. The Authority has no policy regarding credit risk.

At June 30, 2011, the Authority had \$1,040 in petty cash.

2. <u>Accounts Receivable</u>

The accounts receivable consists of the following at June 30, 2011:

Customers billed	\$912,729
Unbilled revenues	296,148
Less: allowance for doubtful accounts	(206,328)
Total accounts receivable	<u>\$ 1,002,550</u>

3. <u>Capital Assets</u> The capital assets of the Broad River Water Authority at June 30, 2011 consist of the following:

	Beginning Balances	-	Increases	Decreases	Ending Balance
Business-type activities:	 				
Capital assets not being depreciated:					
Construction in progress	\$ 1,510,200	\$	4,780,007	\$ (6,223,571)	\$ 66,636
Land	447,107		-		447,107
Total capital assets not being depreciated	 1,957,307		4,780,007	(6,223,571)	513,743
Capital assets being depreciated:					
Building and improvements	15,089,928		6,336,184		21,426,112
System lines	19,116,794		778,019		19,894,813
Vehicles	289,359		21,944		311,303
Computer Equipment	112,499				112,499
Equipment	396,337		40,803		437,140
Total capital assets being depreciated	 35,004,917		7,176,950	-	42,181,867
Less accumulated depreciation for:					
Building and improvements	5,478,490		657,192		6,135,682
System lines	1,833,991		253,206		2,087,197
Vehicles	183,000		25,830		208,830
Computer Equipment	112,499				112,499
Equipment	 351,544		21,644		373,188
Total accumulated depreciation	 7,959,524		957,872	-	8,917,396
Total capital assets being depreciated, net	 27,045,393				33,264,471
Business-type activities capital assets, net	\$ 29,002,700				\$ 33,778,214

4. <u>Restricted Assets</u>

The Water System Revenue Bonds call for certain funds to be placed into a Reserve Fund. These funds are restricted to payment of certain items approved in the Bond agreement. Any interest earned by these funds is also restricted. At June 30, 2011, the cash balance was \$332,784.

5. <u>Other Assets</u>

Other assets consist of the following at June 30, 2011:

252,946
1,494,015
37,950
57,077
1,841,988
(872,098)
969,890
914,827
<u>5 1,884,717</u>

B. <u>Liabilities</u>

1. Local Governmental Employees' Retirement System

Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS provides retirement and disability benefits to plan members and beneficiaries. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, or by calling (919) 981-5454.

Funding Policy. Plan members are required to contribute six percent of their annual covered salary. The Authority is required to contribute at an actuarially determined rate. For the Authority, the current rate for employees is 6.62% of annual covered payroll. The contribution requirements of members and of the Authority are established and may be amended by the North Carolina General Assembly. The Authority's contributions to LGERS for the years ended June 30, 2011, 2010 and 2009 were \$60,858, \$48,653, and \$48,464, respectively. The contributions made by the Authority equaled the required contributions for each year.

Supplemental Retirement Income Plan

On July 1, 2001, the Authority elected to participate in the Supplemental Retirement Income Plan of North Carolina, a 401(k) Plan. Employee contributions to the plan are voluntary. The Authority contributes amounts equal to 5% of each employee's gross annual salary. Contributions are remitted bi-weekly. Such contributions vest immediately. Authority contributions to the plan totaled \$45,332, \$47,431 and \$47,870 for the years ended June 30, 2011, 2010 and 2009, respectively.

2. Long Term Obligations

Water System Revenue Bonds

On December 1, 2000, the Authority issued Water System Revenue Bonds – Series 2000 in the amount of \$30,440,000. These bonds were issued to finance the purchase of the water system from Duke Energy.

On July 1, 2005, the Authority refunded and defeased the 2000 series bonds by placing the proceeds of new bonds in an irrevocable trust with an escrow agent to provide for all future debt service payments on the 2000 Series bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the Authority's financial statements. At June 30, 2011, \$22,955,000 of the 2000 Series bonds are considered to be defeased. These bonds are recorded including an unamortized premium of \$357,821.

On October 21, 2008, the Authority issued the 2008 series bonds. The proceeds of these bonds were used in the construction of the waterline expansion to the Inman-Campobello Water District. The principal amount of this issue was \$2,000,000.

On January 11, 2010, the Authority issued the 2010 series bonds. The proceeds of these bonds are being used for the water plant expansion. The principal amount of this issue was \$6,000,000. At June 30, 2011, the cash balance from this issue is - and is presented as restricted in these financial statements.

At June 30, 2011, the following amounts are outstanding for these bond issues:

Series 2005	\$23,440,000
Series 2008	1,774,239
Series 2010	5,719,832
	\$30,934,071

The future payments of the bonds for the years ending June 30th are as follows:

Year	Principal	Interest	Total
2012	\$ 1,543,267	\$ 1,403,482	\$ 2,946,749
2013	1,602,213	1,344,987	2,947,200
2014	1,667,039	1,283,041	2,950,080
2015	1,732,784	1,218,252	2,951,036
2016-2020	10,005,433	4,735,499	14,740,932
2021-2025	12,283,335	2,086,107	14,369,442
2026	2,100,000	89,250	2,189,250
	<u>\$30,934,071</u>	<u>\$12,160,618</u>	\$43,094,689

The Authority is in compliance with the covenants as to rates, fees, rentals and charges of the Bond Order, authorizing the issuance of the Water and Sewer Revenue Bonds, Series 2000, 2005 and 2008. The 2000 and 2005 Bond Orders require the debt service coverage ratio to be no less than 120%, while the 2008 and 2010 Bond Orders require the ratio to be no less than 125%.

The debt service coverage ratio calculation for the year ended June 30, 2011, is as follows:

Operating revenues	\$6,206,441
Operating expenses*	2,286,754
Operating income	3,919,687
Nonoperating revenues (expenses)**	5,884
Income available for debt service	3,925,571
Debt service, principal and interest paid (Revenue bonds only)	2,934,952
Debt service coverage ratio	134%

* Per rate covenants, this does not include the depreciation expense of \$957,872. ** Per rate covenants, this does not include revenue bond interest paid of \$1,549,793 and bond cost amortization of \$148,121.

The Authority has pledged future water and sewer customer revenues, net of specified operating expenses, to repay \$30,934,071 in water and sewer system revenue bonds issued in 2000 and defeased in 2005 and new bonds issued in 2008 and 2010. The bonds are payable solely from water and sewer customer net revenues and are payable through 2026. Annual principal and interest payments on the bonds are expected to require approximately 47 percent of net revenues. The total principal and interest remaining to be paid on the bonds is \$43,094,689. Principal and interest paid for the current year and total customer net revenues were \$2,934,952 and \$3,944,891, respectively.

Long-Term Obligation Activity

The following is a summary of changes in the Authority's long-term obligations for the year ended June 30, 2011.

Water System Revenue Bonds	Jı	une 30, 2010	A	dditions	R	etirements	Ju	ıne 30, 2011	Current Portion
Series 2000	\$	990,000	\$	-	\$	990,000	\$	-	\$ -
Series 2005		23,440,000						23,440,000	1,130,000
Series 2008		1,889,230			\$	114,991		1,774,239	119,373
Series 2010		6,000,000			\$	280,168		5,719,832	293,894
Unamortized bond premium		413,513			\$	55,692		357,821	
Accrued vacation		43,650						43,650	-
	\$	32,776,393	\$	-	\$	1,440,851	\$	31,335,542	\$ 1,543,267

Accrued vacation is accounted for on the LIFO basis, assuming that employees are taking leave time as it is earned.

3. <u>Risk Management</u>

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority participates in two self-funded risk financing pools administered by the North Carolina League of Municipalities. Through these pools, the Authority obtains general liability of \$3 million per occurrence, auto liability coverage of \$2 million per occurrence, property coverage up to the total insurance values of the property policy, workers' compensation coverage up to statutory limits, and employee health from United Health Care coverage with no lifetime limit and in-network The pools are reinsured through commercial companies for single providers. occurrence claims against general liability, auto liability and property in excess of \$500,000 and \$300,000 up to statutory limits for workers' compensation. The property liability pool has an aggregate limit for the total property losses in a single year, with the reinsurance limit based upon a percentage of the total insurance values. The Authority does not carry flood insurance.

The Authority carries commercial coverage for all other risks of loss. There have been no significant reductions in insurance coverage in the prior year, and settled claims have not exceeded coverage in any of the past fiscal years.

In accordance with G.S. 159-29, the Authority's employees that have access to \$100 or more at any given time of the Authority's funds are performance bonded through a commercial surety bond. Coverage in the amount of \$50,000 has been secured to provide against employee theft, forgery or alteration, inside and outside the premises – theft of money and securities. Additional coverage in the amount of \$25,000 is in place for computer fraud, funds transfer fraud and money orders. The finance officer is individually bonded for \$50,000.

5. <u>Sale of Finished Water Agreement</u>

On July 7, 2008, the Authority entered into an agreement with Polk County (Polk) and the Inman-Campobello Water District (ICWD) to furnish water to both systems. As part of this agreement, the Authority constructed a new water line which allows for the Polk system to connect to the Authority's system. The ICWD system will obtain its water through connections to the Polk system. The cost of the new waterline was \$3,123,970 and was funded through the issuance of the 2008 series Revenue Bonds and capital contributions from both ICWD and Rutherford County. Under the terms of the agreement, the Authority will furnish to Polk/ICWD a maximum of 4 million gallons per day for the first two years of the agreement and 4.1 million gallons per day for years three to fifteen.

Note 3 - Stewardship, Compliance, and Accountability

Excess of Expenditures over Appropriations

Actual expenditures exceeded budget appropriations in several of the operating expense line items. These line item overages were managed with positive variances in other expense areas. In the future, the Authority board will review these variances and make the necessary budget amendments. INDIVIDUAL FUND FINANCIAL STATEMENTS SECTION

Broad River Water Authority Schedule of Revenues and Expenditures - Budget and Actual (Non-GAAP) For the Fiscal Year Ended June 30, 2011

	Final Budget	Actual	Variance Favorable (Unfavorable)
Operating revenue:			
Water service	\$ 5,726,700	\$ 5,833,320	\$ 106,620
Tap and connection fees	84,100	118,675	34,575
Water testing fees	4,000	4,485	485
Late fees	141,900	140,059	(1,841)
Other operating	142,400	109,902	(32,498)
Total operating revenue	6,099,100	6,206,441	107,341
Non-operating revenue:			
Capital contributions	1,345,000	972,141	(372,859)
Interest earned	7,000	5,884	(1,116)
Total non-operating revenue	1,352,000	978,025	(373,975)
Total revenue	7,451,100	7,184,466	(266,634)
Operating expenses:			
Salaries and employee benefits	1,222,100	1,218,530	3,570
Professional services	70,700	69,981	719
Departmental supplies and expenses	308,100	351,395	(43,295)
Telephone	18,000	16,656	1,344
Travel and training	4,000	4,264	(264)
Repairs and maintenance	38,500	26,384	12,116
Vehicle maintenance	55,000	57,794	(2,794)
Licenses and franchise fees	6,500	6,878	(378)
Utilities	359,000	367,327	(8,327)
Contracted services	150,100	149,539	561
Principal retirement	1,385,200	1,385,159	41
Interest expense	1,469,900	1,549,793	(79,893)
Capital outlay	6,235,100	5,733,386	501,714
Other operating	63,100	18,006	45,094
Total operating expenses	11,385,300	10,955,092	430,208
Other financing sources/(uses):			
Prior year balance of unspent bond proceeds	5,221,600	5,221,550	50
Addition to fund balance	(1,287,400)		(1,287,400)
	3,934,200	5,221,550	(1,287,350)
Revenues over expenses and other financing uses	\$ -	\$ 1,450,924	\$ 1,450,924

Reconciliation from budgetary basis (modified accrual basis) to full accrual net income (2011):

Revenues over expenses	\$ 1,450,924
Reconciling items:	
Depreciation expense	(957,872)
Amortization expense	(148,121)
Prior year balance of unspent bond proceeds	(5,221,550)
Acquisition of property and equipment	5,733,386
Debt service principal payments	 1,385,159
Change in net assets	\$ 2,241,925

COMPLIANCE SECTION

<u>BURLESON & EARLEY, P.A.</u>

CERTIFIED PUBLIC ACCOUNTANTS

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <u>GOVERNMENT AUDITING STANDARDS</u>

To the Board of Directors Broad River Water Authority Spindale, North Carolina

We have audited the accompanying financial statements of the business-type activities of the Broad River Water Authority, as of and for the year ended June 30, 2011, which collectively comprise the Broad River Water Authority's basic financial statements, and have issued our report thereon dated October 10, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the Broad River Water Authority is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Broad River Water Authority's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Broad River Water Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Broad River Water Authority, in a separate letter dated October 10, 2011.

This report is intended for the information and use of management, others within the organization, members of the Board of Directors, and federal and State awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specific parties.

Burleson & Earley, P.A. Certified Public Accountants October 10, 2011

BURLESON & EARLEY, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

Report On Compliance with Requirements Applicable To Each Major State Program And Internal Control Over Compliance In Accordance With Applicable Sections of OMB Circular A-133 and the State Single Audit Implementation Act

To the Board of Directors Broad River Water Authority Spindale, North Carolina

Compliance

We have audited the Broad River Water Authority, compliance with the types of compliance requirements described in the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission, that could have a direct and material effect on each of its major State programs for the year ended June 30, 2011. The Broad River Water Authority's major State programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major State programs is the responsibility of the Broad River Water Authority's management. Our responsibility is to express an opinion on the Broad River Water Authority's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; applicable sections of OMB Circular A-133, as described in the *Audit Manual for Governmental Auditors in North Carolina*, and the State Single Audit Implementation Act. Those standards, applicable sections of OMB Circular A-133, and the State Single Audit Implementation Act require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major State program occurred. An audit includes examining, on a test basis, evidence about the Broad River Water Authority's compliance with those requirements and performing such other procedures, as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Broad River Water Authority's compliance with those requirements.

In our opinion, the Broad River Water Authority complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major State programs for the year ended June 30, 2011.

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Internal Control Over Compliance

The management of the Broad River Water Authority is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to State programs. In planning and performing our audit, we considered the Broad River Water Authority's internal control over compliance with the requirements that could have a direct and material effect on a major State program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance with the applicable sections of OMB Circular A-133 and the State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct noncompliance with a type of compliance requirement of a State program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a State program will not be prevented or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, others within the organization, members of Board of Directors, and federal and State awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Burleson & Earley, P.A. Certified Public Accountants October 10, 2011

Broad River Water Authority Schedule of Findings For the Fiscal Year Ended June 30, 2011

Section I. Summary of Auditor's Results

<u>Financial Statements</u> Type of auditor's report issued: Unqualified
Internal control over financial reporting: Material weakness(es) identified?yesXno
Significant deficiency(ies) identified that are not considered to be material weaknessesyesX_none reported
Noncompliance material to financial statements notedyesXno
State Awards
Internal control over major State programs:
Material weakness(es) identified?yesX_no
Significant deficiency(ies) identified that are not considered to be material weaknessesyesX_none reported
Type of auditor's report issued on compliance for major State programs: Unqualified.
Any audit findings disclosed that are required to be reported in accordance with the State Single Audit Implementation ActyesX_ no
Identification of major State programs:
<u>Program Names</u> Clean Waters Partners Infrastructure Program
Dollar threshold use to distinguish between Type A and Type B programs \$300,000
Auditee qualified as low-risk auditee?yesX_no
Section II. Financial Statement Findings

None.

Broad River Water Authority Schedule of Expenditures of State Awards For the Fiscal Year Ended June 30, 2011

Grantor/Pass-through Grantor/Program Title	State/ Pass-through <u>Grantor's Number</u>	State Expenditures	Local Expenditures
State Grants:			
Cash assistance:			
Appropriation from the State of North Carolina			
Passed through the North Carolina Rural Center, Inc.			
Clean Water Partners Infrastructure Program	2010-026-40101-112	\$ 622,556	\$ 4,197,453
Total assistance		\$ 622,556	\$ 4,197,453

Notes to the Schedule of Expenditures of State Financial Awards:

The accompanying schedule of expenditures of State awards includes the State grant/loan activity of the Broad River Water Authority and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133 and the <u>State Single Audit Implementation Act</u>. Therefore, some amounts presented in this schedule may differ from the amounts presented in or used in the preparation of the basic financial statements.